HOREX & CLEAN EXPO KAZAKHSTAN 2018

Kazakhstan International Exhibitions

«Everything for Hotels Restaurants, Supermarkets and Cleaning industry»

POST SHOW REPORT



Date: 31 October - 2 November 2018 Venue: "Atakent" BC, Almaty city, Kazakhstan



Statistics of

visitors

2018 Post Show Report

01

Date: October 31 - November 2, 2018 Venue: Kazakhstan, Almaty city, "Atakent" BC Frequency: Annually



TOTAL NUMBER OF VISITORS - 4 484* FROM THEM 54% VISITED THE EXPOSITION FOR THE FIRST TIME **QUANTITY OF VISITORS INTERESTED IN PRODUCTS HORECA & CLEAN – 1518**

LEVEL OF RESPONSIBILITY IN THE COMPANY

Head of the company / Owner Manager / Specialist Head of the department / group Deputy head of the company Private entrepreneur



PURPOSE OF VISITING THE EXHIBITION



- Personal interests and goals
- Promoting own goods and services
- Educational purposes
- Obtaining up-to-date industry data
- Search for products and services for business



* Alongside with HOREX & CLEAN EXPO KAZAKHSTAN 2018 the following exhibitions took place:

♦ WorldFood Kazakhstan 2018 ♦ ColdChain Kazakhstan 2018

♦ AgroWorld Kazakhstan 2018 ♦ KazUpack 2018

ONNECTING YOUR BUSINESS



<u>Geography of</u>

visitors

2018 Post Show Report

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THE EXHIBITION WAS VISITED BY REPRESENTATIVES FROM 48 COUNTRIES OF THE WORLD



91% of visitors are satisfied with visit of the exhibition

89 % of visitors assess achievement of goals above the average

79% of visitors believe that the exhibition is important for business development

HoRex Kazakhstan **CleanExpo** Kazakhstan

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2018

The following event will be held: 6 - 8 November 2019, Almaty, Kazakhstan





HoRex azakhstan CleanExpo

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azakhstan

2018

The following event will be held: 6 - 8 November 2019, Almaty, Kazakhstan



Exhibitors Horex & Clean Expo Kazakhstan

2018

Post Show Report

Venue: Kazakhstan,

Frequency: Annually

TOPAHKO Nasanctah

Almaty city, "Atakent" BC

NUMBER OF PARTICIPANTS - 28 COMPANIES



95% of participants assess achievement of their goals above the average



The following event will be held: 6 - 8 November 2019, Almaty, Kazakhstan

<u>Exhibitors</u> Horex & Clean Expo

<u>Kazakhstan</u>

2018 Post Show Report

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SATISFACTION WITH THE NUMBER OF VISITORS



SATISFACTION WITH THE QUALITY OF VISITORS



ASSESSMENT OF IMPORTANCE OF THE EXHIBITION FOR BUSINESS DEVELOPMENT

CONNECTING YOUR BUSINESS



- Important to some extent 18%
- Important enough 55%
- Not very important 0%
- Very important 27%

73% of participants plan to take part in the exhibition next year



The following event will be held: 6 - 8 November 2019, Almaty, Kazakhstan

<u>Events within</u> <u>HoRex Kazakhstan</u>



Date: 31 October - 2 November 2018 Venue: Kazakhstan, Almaty city, "Atakent" BC Frequency: Annually





CONNECTING YOUR BUSINESS

> 6TH HOREX FORUM KAZAKHSTAN

Specialized business platform for restaurant and hotel business specialists. Workshops by certified international trainers and experts of the restaurant and hotel business, such as:

♦ Akexey Kislov ♦ Kirill Pogodin ♦ Roman Bunyakov

♦ Yekaterina Tereshchenko (Storozhuk) ♦ Zhanna Karibayeva ♦ Zhanna Prashkevich







Ітеса



The following event will be held: 6 - 8 November 2019, Almaty, Kazakhstan

Events within HoRex Kazakhstan



ИНАРНЫЙ ТЕЛЕКАН GAGARINTM Ітеса

METRO

Date: 31 October - 2 November 2018 Venue: Kazakhstan, Almaty city, "Atakent" BC Frequency: Annually

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COOKING MASTER CLASSES BY MAGIYA KUKHNI CHANNEL \succ (Magic of the Kitchen)

During the exhibition, visitors saw master classes by:

- Artem Yevdokimov, chef of Cuisine Magic TV channel
- ◆ Saule Sergazinova, Kazakhstan blogger
- Meiramgul Tleubayeva, Kazakhstan blogger
- Daniel Regis, a chef from France
- Stanislav Bulatov, chef of Dickens restaurant
- Rustam Imamniyazov, Metro brand-chef





The following event will be held: 6 - 8 November 2019, Almaty, Kazakhstan

www.horexexpo.kz



ГИЯ

кухни

Ітеса



<u>Events within</u> HoRex Kazakhstan

2018 Post Show Report

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BUSINESS PROGRAM FROM THE KAZAKHSTAN ASSOCIATION OF HOTELS AND RESTAURANTS

The program included topics as follows:

1) Professional approach to the hygiene of restaurants and hotels

- What is innovative in the Ecolab professional detergents.
- What are the main differences between professional and household approaches?
- Services as an essential part of servicing

Speaker: Papeltsev Sergey, ECOLAB Sales Manager for Ural, Siberia, Far East regions

2) Digital technologies in tourism

- Technical and marketing self-audit of an own website
- Social media appropriate for travel industry, their particular aspects: FB, Inst, Linkedin, OK, TW, G+, etc.
- Maintenance of social media pages: mistakes, opportunities, efficiency.
- Special aspects and rules of maintaining a page on Tripadvisor
- Feedbacks on Internet: reputation management, work with negative feedbacks, additional opportunities.
- New tool to win customer's loyalty: free of charge city audio-tours on izi.TRAVEL platform (winner of the Munich Forum of Hoteliers 2018)

Speaker: Tin Dmitriy Georgiyevich, Founder of the Smart Tourism Center

https://centersmarttourism.kz/

Advisor of a digital section of the Kazakhstan Tourist Association

3) Senior professionals training Presentation of the "Time is of the essence" (Vremya ne zhdet) company

Speaker: Butrimov Vladimir Valeryevich, Business-trainer

Farvater training company

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Kazakhstan



<u>Horex & Clean Expo</u> Kazakhstan 2019

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WE INVITE YOU TO PARTICIPATE IN 2018 EXHIBITIONS

TO BOOK EXHIBITION AREA, PLEASE, CONTACT THE ORGANIZING COMMITTEE:

Raushan Massimova Phone:+ 7 727 258 34 34 (ext.: 286) E-mail: raushan.massimova@iteca.kz

WELCOME TO THE EXHIBITION!

More detailed information is on the web- site of the event: www.horexexpo.kz

